State of Arizona
House of Representatives
Forty-eighth Legislature
First Regular Session
2007

HB 2189

Introduced by
Representative Konopnicki

AN ACT

REPEALING TITLE 20, CHAPTER 3, ARTICLE 8, ARIZONA REVISED STATUTES; AMENDING
TITLE 20, CHAPTER 3, ARIZONA REVISED STATUTES, BY ADDING A NEW ARTICLE 8;
RELATING TO LIFE INSURANCE COMPANIES AND FRATERNAL BENEFIT SOCIETIES.

(TEXT OF BILL BEGINS ON NEXT PAGE)
Be it enacted by the Legislature of the State of Arizona:

Section 1. Repeal
Title 20, chapter 3, article 8, Arizona Revised Statutes, is repealed.

Sec. 2. Title 20, chapter 3, Arizona Revised Statutes, is amended by adding a new article 8, to read:

ARTICLE 8. ACTUARIAL OPINION AND MEMORANDUM REQUIREMENTS

20-696. Scope of article
A. THIS ARTICLE APPLIES TO ALL LIFE INSURANCE COMPANIES AND FRATERNAL BENEFIT SOCIETIES THAT ARE DOING BUSINESS IN THIS STATE OR THAT ARE AUTHORIZED TO REINSURE LIFE INSURANCE, ANNUITIES OR ACCIDENT AND HEALTH INSURANCE BUSINESS IN THIS STATE.
B. THIS ARTICLE APPLIES TO ALL ANNUAL STATEMENTS THAT ARE FILED WITH THE DIRECTOR AFTER THE EFFECTIVE DATE OF THIS ARTICLE. ALL INSURERS SHALL FILE THE FOLLOWING WITH THE DIRECTOR EACH YEAR:
1. A STATEMENT OF OPINION ON THE ADEQUACY OF THE RESERVES AND RELATED ACTUARIAL ITEMS BASED ON AN ASSET ADEQUACY ANALYSIS THAT IS CONDUCTED PURSUANT TO SECTION 20-696.03.
2. A MEMORANDUM IN SUPPORT OF THE OPINION PURSUANT TO SECTION 20-696.04.
C. IF A FOREIGN COMPANY IS REQUIRED TO SUBMIT A STATEMENT OF ACTUARIAL OPINION, THE DIRECTOR MAY ACCEPT THE STATEMENT OF ACTUARIAL OPINION THAT IS FILED BY THE COMPANY WITH THE INSURANCE SUPERVISING REGULATOR OF ANOTHER STATE IF THE DIRECTOR DETERMINES THAT THE OPINION REASONABLY MEETS THE REQUIREMENTS APPLICABLE TO A COMPANY DOMICILED IN THIS STATE.
D. THE DIRECTOR, BY ORDER, MAY ADOPT METHODS OF ACTUARIAL ANALYSIS AND ACTUARIAL ASSUMPTIONS THAT ARE NECESSARY FOR AN ACCEPTABLE OPINION AND MEMORANDUM CONSISTENT WITH THIS ARTICLE.

20-696.01. Definitions
IN THIS ARTICLE, UNLESS THE CONTEXT OTHERWISE REQUIRES:
1. "ACTUARIAL OPINION" MEANS THE OPINION OF AN APPOINTED ACTUARY REGARDING THE ADEQUACY OF THE RESERVES AND RELATED ACTUARIAL ITEMS THAT IS BASED ON AN ASSET ADEQUACY ANALYSIS CONDUCTED PURSUANT TO SECTION 20-696.03 AND THAT IS BASED ON PRESENTLY ACCEPTED ACTUARIAL STANDARDS OF PRACTICE.
2. "ACTUARIAL STANDARDS BOARD" MEANS THE BOARD THAT IS ESTABLISHED BY THE AMERICAN ACADEMY OF ACTUARIES TO DEVELOP AND PROMULGATE ACTUARIAL STANDARDS OF PRACTICE.
3. "ANNUAL STATEMENT" MEANS THE STATEMENT THAT AN INSURER ANNUALLY FILES WITH THE DIRECTOR PURSUANT TO SECTION 20-223.
4. "APPOINTED ACTUARY" MEANS AN INDIVIDUAL WHO IS APPOINTED OR RETAINED PURSUANT TO SECTION 20-696.02, SUBSECTION D TO PROVIDE THE ACTUARIAL OPINION AND SUPPORTING MEMORANDUM PRESCRIBED BY SECTION 20-510, SUBSECTION C.
5. "ASSET ADEQUACY ANALYSIS" MEANS AN ANALYSIS THAT MEETS THE STANDARDS AND OTHER REQUIREMENTS PRESCRIBED PURSUANT TO SECTION 20-696.02, SUBSECTION E.
6. “COMPANY” MEANS AN INSURER, FRATERNAL BENEFIT SOCIETY OR REINSURER THAT IS SUBJECT TO THIS ARTICLE PURSUANT TO SECTION 20-696.

7. “QUALIFIED ACTUARY” MEANS ANY INDIVIDUAL WHO MEETS THE REQUIREMENTS PRESCRIBED IN SECTION 20-696.02, SUBSECTION B.

20-696.02. General requirements; statement of actuarial opinion; qualified actuary; appointed actuary; analysis

A. The following apply to the submission of statements of actuarial opinion:

1. Pursuant to Section 20-696.03, a company shall include with or attach to page one of its annual statement the statement of actuarial opinion that is made by an appointed actuary and that states an opinion relating to reserves and related actuarial items held in support of policies and contracts.

2. On written request by the company, the director may grant an extension of the date for submission of the statement of actuarial opinion.

B. A qualified actuary is an individual who meets the following requirements:

1. Is a member in good standing of the American Academy of Actuaries.

2. Is qualified to sign statements of actuarial opinion for life and health insurance company annual statements pursuant to the American Academy of Actuaries qualification standards for actuaries signing these statements.

3. Is familiar with the valuation requirements that are applicable to life and health insurance companies.

4. Has not been found by the director, after appropriate notice and hearing and without subsequent reinstatement as a qualified actuary, to have done any of the following:
   (a) Violated any provision of or any obligation imposed by this title or other law in the course of the person's conduct as a qualified actuary.
   (b) Been convicted of a fraudulent or dishonest practice.
   (c) Demonstrated incompetence, lack of cooperation or untrustworthiness to act as a qualified actuary.
   (d) Pursuant to this article, submitted to the director during the past five years an actuarial opinion or memorandum that the director rejected because it did not meet the requirements prescribed by this article, including standards prescribed by the actuarial standards board.
   (e) Resigned or been removed as an actuary within the past five years as a result of acts or omissions that are indicated in any adverse report on examination or as a result of failure to adhere to generally acceptable actuarial standards.

5. Has notified the director of any action taken against the actuary by the director or commissioner of another state for an act that is prohibited under paragraph 4 of this subsection.
C. NOTWITHSTANDING SUBSECTION B, PARAGRAPH 4 OF THIS SECTION, FOR GOOD CAUSE SHOWN THE DIRECTOR MAY CLASSIFY AN INDIVIDUAL AS A QUALIFIED ACTUARY.
E. THE ASSET ADEQUACY ANALYSIS REQUIRED BY THIS ARTICLE SHALL:
   1. CONFORM TO THE ACTUARIAL STANDARDS OF PRACTICE AS PROMULGATED FROM TIME TO TIME BY THE ACTUARIAL STANDARDS BOARD AND TO ANY ADDITIONAL STANDARDS PURSUANT TO THIS ARTICLE THAT FORM THE BASIS OF THE STATEMENT OF ACTUARIAL OPINION PURSUANT TO THIS ARTICLE.
   2. BE BASED ON METHODS OF ANALYSIS AS ARE DEEMED APPROPRIATE FOR THESE PURPOSES BY THE ACTUARIAL STANDARDS BOARD.
F. LIABILITIES SHALL BE COVERED IN THE ACTUARIAL OPINION AS FOLLOWS:
   1. PURSUANT TO SECTION 20-510, SUBSECTION C, THE STATEMENT OF ACTUARIAL OPINION APPLIES TO ALL IN FORCE BUSINESS ON THE STATEMENT DATE, WHETHER DIRECTLY ISSUED OR ASSUMED AND REGARDLESS OF WHEN OR WHERE ISSUED.
   2. IF THE APPOINTED ACTUARY DETERMINES AS THE RESULT OF AN ASSET ADEQUACY ANALYSIS THAT A RESERVE SHOULD BE HELD IN ADDITION TO THE AGGREGATE RESERVE HELD BY THE COMPANY AND CALCULATED PURSUANT TO THE METHODS PRESCRIBED IN SECTION 20-510, THE COMPANY SHALL ESTABLISH THE ADDITIONAL RESERVE.
   3. ADDITIONAL RESERVES THAT ARE ESTABLISHED UNDER PARAGRAPH 2 OF THIS SUBSECTION AND THAT ARE DEEMED UNNECESSARY IN SUBSEQUENT YEARS MAY BE RELEASED. ANY AMOUNTS RELEASED SHALL BE DISCLOSED IN THE ACTUARIAL OPINION FOR THE APPLICABLE YEAR. THE RELEASE OF THESE RESERVES IS NOT DEEMED AN ADOPTION OF A LOWER STANDARD OF VALUATION.

20-696.03. Statement of actuarial opinion based on an asset adequacy analysis

A. THE STATEMENT OF ACTUARIAL OPINION SUBMITTED PURSUANT TO THIS SECTION CONSISTS OF:
   1. A PARAGRAPH IDENTIFYING THE APPOINTED ACTUARY AND THE ACTUARY'S QUALIFICATIONS PURSUANT TO SECTION 20-696.02, SUBSECTION B.
2. A scope paragraph that identifies the subjects on which an opinion is to be expressed, that describes the scope of the appointed actuary’s work, including a table of reserves and related actuarial items that have been analyzed for asset adequacy and the method of analysis, and that identifies the reserves and related actuarial items covered by the opinion that have not been analyzed for asset adequacy.

3. A reliance paragraph that describes those areas, if any, in which the appointed actuary who issues the opinion pursuant to this section has deferred to other experts to develop data, procedures or assumptions and that is supported by a statement of each expert in the form prescribed by the director.

4. An opinion paragraph expressing the appointed actuary’s opinion with respect to the adequacy of the supporting assets to mature the liabilities.

5. One or more additional paragraphs as required in individual company cases as follows:
   (a) The appointed actuary considers it necessary to state a qualification of the appointed actuary’s opinion.
   (b) The appointed actuary must disclose an inconsistency in the method of analysis or basis of asset allocation used at the prior opinion date with that used for this opinion.
   (c) The appointed actuary must disclose whether additional reserves as of the prior opinion date are released as of this opinion date and the extent of the release.
   (d) The appointed actuary chooses to add a paragraph briefly describing the assumptions that form the basis for the actuarial opinion.

B. If the appointed actuary is unable to form an opinion, the appointed actuary shall refuse to issue a statement of actuarial opinion. If the appointed actuary’s opinion is adverse or qualified, the appointed actuary shall issue an adverse or qualified actuarial opinion explicitly stating the reasons for the opinion.

C. If the appointed actuary relies on the certification of others on matters concerning the accuracy or completeness of any data underlying the actuarial opinion or the appropriateness of any other information used by the appointed actuary in forming the actuarial opinion, the actuarial opinion should indicate the persons the actuary is relying on and a precise identification of the items that are subject to reliance. In addition, the persons on whom the appointed actuary relies shall provide a certification that precisely identifies the items on which the person is providing information and a statement as to the accuracy, completeness or reasonableness, as applicable, of the items. This certification shall include the signature, title, company, address and telephone number of the person who is rendering the certification and the date on which it is signed.
20-696.04. Description of actuarial memorandum including an asset adequacy analysis and regulatory asset adequacy issues summary

A. PURSUANT TO SECTION 20-510, SUBSECTION C, THE APPOINTED ACTUARY SHALL PREPARE A MEMORANDUM TO THE COMPANY DESCRIBING THE ANALYSIS IN SUPPORT OF THE APPOINTED ACTUARY'S OPINION REGARDING THE RESERVES.

B. THE DIRECTOR MAY EXAMINE THE MEMORANDUM PURSUANT TO THIS SECTION AND SHALL RETURN THE MEMORANDUM TO THE COMPANY AFTER THE EXAMINATION. THE MEMORANDUM IS NOT A RECORD OF THE DEPARTMENT AND IS NOT SUBJECT TO AUTOMATIC FILING WITH THE DIRECTOR.

C. THE APPOINTED ACTUARY MAY RELY ON AND INCLUDE AS A PART OF THE MEMORANDUM OTHER MEMORANDA THAT ARE PREPARED AND SIGNED BY OTHER ACTUARIES WHO ARE QUALIFIED PURSUANT TO SECTION 20-696.02, SUBSECTION B. THE MEMORANDUM SHALL STATE THAT THE APPOINTED ACTUARY RELIED ON OTHER QUALIFIED ACTUARIES TO PREPARE THE MEMORANDUM.


E. THE REVIEWING ACTUARY WHO IS DESIGNATED UNDER SUBSECTION D OF THIS SECTION HAS THE SAME STATUS AS AN EXAMINER FOR THE PURPOSES OF OBTAINING DATA FROM THE COMPANY. THE DIRECTOR SHALL RETAIN THE WORK PAPERS AND DOCUMENTATION OF THE REVIEWING ACTUARY. THE DIRECTOR SHALL KEEP THE WORK PAPERS AND DOCUMENTATION CONFIDENTIAL. THE REVIEWING ACTUARY SHALL NOT BE AN EMPLOYEE OF A CONSULTING FIRM THAT IS INVOLVED WITH THE PREPARATION OF ANY PRIOR ACTUARIAL MEMORANDUM OR OPINION FOR THE INSURER PURSUANT TO THIS ARTICLE DURING THE CURRENT YEAR OR THE PRECEDING THREE YEARS.

F. THE APPOINTED ACTUARY SHALL PREPARE A REGULATORY ASSET ADEQUACY ISSUES SUMMARY PURSUANT TO SUBSECTION H OF THIS SECTION. THE REGULATORY ASSET ADEQUACY ISSUES SUMMARY SHALL BE SUBMITTED NO LATER THAN MARCH 15 OF THE YEAR FOLLOWING THE YEAR FOR WHICH A STATEMENT OF ACTUARIAL OPINION BASED ON ASSET ADEQUACY IS REQUIRED. THE DIRECTOR SHALL KEEP THE REGULATORY ASSET ADEQUACY ISSUES SUMMARY CONFIDENTIAL TO THE SAME EXTENT AND UNDER THE SAME CONDITIONS AS THE ACTUARIAL MEMORANDUM.

G. IF AN ACTUARIAL OPINION IS PROVIDED THE MEMORANDUM SHALL DEMONSTRATE THAT THE ANALYSIS WAS CONDUCTED PURSUANT TO THE STANDARDS FOR ASSET ADEQUACY PRESCRIBED PURSUANT TO SECTION 20-696.03 AND ANY ADDITIONAL STANDARDS PRESCRIBED PURSUANT TO THIS ARTICLE. THE MEMORANDUM SHALL SPECIFY:

1. FOR RESERVES:
(a) PRODUCT DESCRIPTIONS, INCLUDING MARKET DESCRIPTION, UNDERWRITING AND OTHER ASPECTS OF A RISK PROFILE AND THE SPECIFIC RISKS THE APPOINTED ACTUARY DEEMS SIGNIFICANT.

(b) SOURCE OF LIABILITY IN FORCE.

(c) RESERVE METHOD AND BASIS.

(d) INVESTMENT RESERVES.

(e) REINSURANCE ARRANGEMENTS.

(f) IDENTIFICATION OF ANY EXPLICIT OR IMPLIED GUARANTEES MADE BY THE GENERAL ACCOUNT IN SUPPORT OF BENEFITS PROVIDED THROUGH A SEPARATE ACCOUNT OR UNDER A SEPARATE ACCOUNT POLICY OR CONTRACT AND THE METHODS USED BY THE APPOINTED ACTUARY TO PROVIDE FOR THE GUARANTEES IN THE ASSET ADEQUACY ANALYSIS.

(g) DOCUMENTATION OF ASSUMPTIONS, INCLUDING DOCUMENTATION TO ALLOW AN ACTUARY REVIEWING THE ACTUARIAL MEMORANDUM TO FORM A CONCLUSION ABOUT THE REASONABLENESS OF THE ASSUMPTIONS, TO TEST RESERVES FOR THE FOLLOWING:

(i) BASE LAPSE RATES AND EXCESS LAPSE RATES.

(ii) INTEREST CREDITING RATE STRATEGY.

(iii) MORTALITY.

(iv) POLICYHOLDER DIVIDEND STRATEGY.

(v) COMPETITOR OR MARKET INTEREST RATE.

(vi) ANNUITIZATION RATES.

(vii) COMMISSIONS AND EXPENSES.

(viii) MORBIDITY.

2. FOR ASSETS:

(a) PORTFOLIO DESCRIPTIONS, INCLUDING A RISK PROFILE THAT DISCLOSES THE QUALITY, DISTRIBUTION AND TYPES OF ASSETS.

(b) INVESTMENT AND DISINVESTMENT ASSUMPTIONS.

(c) SOURCE OF ASSET DATA.

(d) ASSET VALUATION BASES.

(e) DOCUMENTATION OF ASSUMPTIONS, INCLUDING DOCUMENTATION TO ALLOW AN ACTUARY REVIEWING THE ACTUARIAL MEMORANDUM TO FORM A CONCLUSION ABOUT THE REASONABLENESS OF THE ASSUMPTIONS, MADE FOR:

(i) DEFAULT COSTS.

(ii) BOND CALL FUNCTION.

(iii) MORTGAGE PREPAYMENT FUNCTION.

(iv) DETERMINING MARKET VALUE FOR ASSETS SOLD DUE TO DISINVESTMENT STRATEGY.

(v) DETERMINING YIELD ON ASSETS ACQUIRED THROUGH THE INVESTMENT STRATEGY.

3. FOR THE ANALYSIS BASIS:

(a) METHODOLOGY.

(b) RATIONALE FOR INCLUSION OR EXCLUSION OF DIFFERENT BLOCKS OF BUSINESS AND HOW PERTINENT RISKS WERE ANALYZED.

(c) RATIONALE FOR DEGREE OF RIGOR IN ANALYZING DIFFERENT BLOCKS OF BUSINESS.
(d) CRITERIA FOR DETERMINING ASSET ADEQUACY.

(e) IMPACT OF FEDERAL INCOME TAXES AND THE METHOD OF TREATING
REINSURANCE IN THE ASSET ADEQUACY ANALYSIS.

4. A SUMMARY OF MATERIAL CHANGES IN METHODS, PROCEDURES OR ASSUMPTIONS
FROM A PRIOR YEAR’S ASSET ADEQUACY ANALYSIS.

5. A SUMMARY OF RESULTS.

6. CONCLUSIONS.

H. THE REGULATORY ASSET ADEQUACY ISSUES SUMMARY SHALL INCLUDE:

1. DESCRIPTIONS OF THE SCENARIOS TESTED, INCLUDING WHETHER THOSE
SCENARIOS ARE STOCHASTIC OR DETERMINISTIC, AND THE SENSITIVITY TESTING DONE
RELATIVE TO THOSE SCENARIOS. IF NEGATIVE ENDING SURPLUS RESULTS UNDER
CERTAIN TESTS IN THE AGGREGATE, THE APPOINTED ACTUARY SHALL DESCRIBE THOSE
TESTS AND THE AMOUNT OF ADDITIONAL RESERVE AS OF THE VALUATION DATE THAT, IF
HELD, WOULD ELIMINATE THE NEGATIVE AGGREGATE SURPLUS VALUES. ENDING SURPLUS
VALUES SHALL BE DETERMINED EITHER BY EXTENDING THE PROJECTION PERIOD UNTIL
THE IN FORCE AND ASSOCIATED ASSETS AND LIABILITIES AT THE END OF THE
PROJECTION PERIOD ARE IMATERIAL OR BY ADJUSTING THE SURPLUS AMOUNT AT THE
END OF THE PROJECTION PERIOD BY AN AMOUNT THAT APPROPRIATELY ESTIMATES THE
VALUE THAT CAN REASONABLY BE EXPECTED TO ARISE FROM THE ASSETS AND
LIABILITIES REMAINING IN FORCE.

2. THE EXTENT TO WHICH THE APPOINTED ACTUARY USES ASSUMPTIONS IN THE
ASSET ADEQUACY ANALYSIS THAT ARE MATERIALLY DIFFERENT THAN THE ASSUMPTIONS
USED IN THE PREVIOUS ASSET ADEQUACY ANALYSIS.

3. THE AMOUNT OF RESERVES AND THE IDENTITY OF THE PRODUCT LINES THAT
HAD BEEN SUBJECTED TO ASSET ADEQUACY ANALYSIS IN THE PRIOR OPINION BUT THAT
WERE NOT SUBJECT TO ANALYSIS FOR THE CURRENT OPINION.

4. COMMENTS ON ANY INTERIM RESULTS THAT MAY BE OF SIGNIFICANT CONCERN
TO THE APPOINTED ACTUARY.

5. THE METHODS USED BY THE APPOINTED ACTUARY TO RECOGNIZE THE IMPACT
OF REINSURANCE ON THE COMPANY’S CASH FLOWS, INCLUDING BOTH ASSETS AND
LIABILITIES, UNDER EACH OF THE SCENARIOS TESTED.

6. THE EXTENT TO WHICH THE APPOINTED ACTUARY IS SATISFIED THAT ALL
OPTIONS, WHETHER EXPLICIT OR EMBEDDED, IN ANY ASSET OR LIABILITY AND
EQUITY-LIKE FEATURES IN ANY INVESTMENTS ARE APPROPRIATELY CONSIDERED IN THE
ASSET ADEQUACY ANALYSIS.

7. THE NAME OF THE COMPANY FOR WHICH THE REGULATORY ASSET ADEQUACY
ISSUES SUMMARY IS BEING SUPPLIED.

SIGNATURE.

I. THE MEMORANDUM SHALL INCLUDE THE FOLLOWING STATEMENT:
"ACTUARIAL METHODS, CONSIDERATIONS AND ANALYSES USED IN THE
PREPARATION OF THIS MEMORANDUM CONFORM TO THE APPROPRIATE
ACTUARIAL STANDARDS OF PRACTICE AS PROMULGATED BY THE ACTUARIAL
STANDARDS BOARD THAT FORM THE BASIS FOR THIS MEMORANDUM."

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J. An appropriate allocation of assets in the amount of the interest maintenance reserve whether positive or negative, shall be used in any asset adequacy analysis. Analysis of risks regarding asset default may include an appropriate allocation of assets supporting the asset valuation reserve. These asset valuation reserve assets may not be applied for any other risks with respect to reserve adequacy. Analysis of these and other risks may include assets supporting other mandatory or voluntary reserves available to the extent not used for risk analysis and reserve support.

K. The amount of the assets used for the asset valuation reserve shall be disclosed in the table of reserves and liabilities of the opinion and in the memorandum. The method used for selecting particular assets or allocated portions of assets shall be disclosed in the memorandum.

L. The appointed actuary shall retain on file, for at least seven years, sufficient documentation to determine the procedures followed, the analyses performed, the bases for assumptions and the results obtained.