HOUSE AD HOC COMMITTEE ON INTERNATIONAL AFFAIRS

Report of Interim Meeting
Thursday, January 27, 2022
House Hearing Room 4 -- 1 P.M.

Convened 1:03 P.M.

Recessed

Reconvened

Adjourned 2:04 P.M.

Members Present
Representative Chávez
Representative Dunn
Representative Cobb
Representative Espinoza
Representative Hernandez
Representative Kaiser
Representative Sierra
Representative Wilmeth

Members Absent

Agenda
Original Agenda – Attachment 1

Committee Attendance
Report – Attachment 2

Presentations

Name          Organization                        Attachments (Handouts)
Kevin O'Shea  Arizona Commerce Authority        3
David Figueroa Office of Sonora                  
Tina Waddington Phoenix Committee on Foreign Relations

Andrea Allen, Committee Secretary
January 28, 2022

(Original attachments on file in the Office of the Chief Clerk; video archives available at http://www.azleg.gov)
ARIZONA HOUSE OF REPRESENTATIVES

INTERIM MEETING NOTICE
OPEN TO THE PUBLIC

HOUSE AD HOC COMMITTEE ON INTERNATIONAL AFFAIRS

Date: Thursday, January 27, 2022
Time: 1 P.M.
Place: HHR 4

Members of the public may access a livestream of the meeting here: https://www.azleg.gov/videoplayer/?clientID=6361162879&eventID=2022011093

AGENDA

1. Welcome and Introductions
2. Presentations
   • Kevin O'Shea, Arizona Commerce Authority
   • David Figueroa, Office of Sonora
   • Tina Waddington, Phoenix Committee on Foreign Relations
3. Discussion of Invitation of Dignitaries

Members:

Representative César Chávez, Co-Chair
Representative Timothy M. Dunn, Co-Chair
Representative Regina E. Cobb
Representative Diego Espinoza
Representative Alma Hernandez
Representative Steve Kaiser
Representative Lorenzo Sierra
Representative Justin Wilmeth

01/21/2022
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People with disabilities may request reasonable accommodations such as interpreters, alternative formats, or assistance with physical accessibility. If you require accommodations, please contact the Chief Clerk's Office at (602) 926-3032 or through Arizona Relay Service 7-1-1.
ARIZONA STATE LEGISLATURE
Fifty-fifth Legislature - Second Regular Session

INTERIM COMMITTEE ATTENDANCE RECORD

COMMITTEE ON  HOUSE AD HOC COMMITTEE ON INTERNATIONAL AFFAIRS

COCHAIRMAN:  Timothy M. Dunn  COCHAIRMAN:  César Chávez

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MEMBERS

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√ Present  --- Absent  exc  Excused
Arizona Trade Offices in Mexico City, Chihuahua & Guanajuato

- Trade and Export Assistance Services for Arizona Companies
  - Market Research
  - Sales Channel Partner Identification - Distributors, Reps, End Buyers/End Users
  - B2B and B2G In-Country Matchmaking with Sales Channel Partners & Buyers
  - ACA-led Delegations at Trade Shows & on Trade Missions – both Live & Virtual

- Foreign Direct Investment

- Highlighted Industry Sectors
  ✓ Aerospace
  ✓ Defense & Security
  ✓ Mining Technology, Equipment & Software
  ✓ Automotive
  ✓ Healthcare Technology & Medical Device
  ✓ Advanced Manufacturing
  ✓ Agriculture Technology & Water Technology
Arizona Trade Office in Tel Aviv, Israel

- Trade and Export Assistance Services for Arizona Companies
  - Market Research
  - Sales Channel Partner Identification - Distributors, Reps, End Buyers/End Users
  - B2B & B2G In-Country Matchmaking with Sales Channel Partners & Buyers
  - ACA-led Delegations at Trade Shows & on Trade Missions

- Foreign Direct Investment

- Highlighted Industry Sectors
  ✓ Aerospace
  ✓ Defense & Security
  ✓ CyberTech
  ✓ Agriculture Technology
  ✓ Water Technology
  ✓ Semiconductor
  ✓ Smart Cities
FY21 Trade Office Stats and Locations:

- **Mexico City, Mexico:**
  - AZ entities assisted: 153
  - Related export sales to Mexico: $9,012,399

- **Guanajuato, Mexico:**
  - AZ entities assisted: 60
  - Related export sales to Mexico: $837,171

- **Chihuahua, Mexico:**
  - AZ entities assisted: 85
  - Related export sales to Mexico: $2,774,360

- **Tel Aviv, Israel:**
  - AZ entities assisted: 30
  - Related export sales to Israel: $3,100,000
  - Foreign Direct Investment leads: 25
Arizona Trade Office in Europe – Frankfurt, Germany

- Trade and Export Assistance Services for Arizona Companies
  - Market Research
  - Sales Channel Partner Identification - Distributors, Reps, End Buyers/End Users
  - B2B & B2G In-Country Matchmaking with Sales Channel Partners & Buyers
  - ACA-led Delegations at Trade Shows & on Trade Missions

- Foreign Direct Investment

- Highlighted Industry Sectors
  ✓ Aerospace
  ✓ Defense & Security
  ✓ Healthcare Technology
  ✓ BioTech
  ✓ Semiconductor
  ✓ Optics & Photonics
  ✓ Advanced Manufacturing
  ✓ Automotive