

Director: Margie Emmermann

JLBC Analyst: Leah Ruggieri

	FY 2005 Actual	FY 2006 Estimate	FY 2007 Approved
OPERATING BUDGET			
<i>Full Time Equivalent Positions</i>	31.0	31.0	31.0
Personal Services	1,259,100	1,486,600	1,486,600
Employee Related Expenditures	314,000	436,600	436,600
Professional and Outside Services	2,269,700	2,269,700	2,269,700
Travel - In State	45,200	45,200	45,200
Travel - Out of State	108,500	108,500	108,500
Other Operating Expenditures	2,960,800	5,098,700	5,098,700
Equipment	68,400	68,400	68,400
OPERATING SUBTOTAL	7,025,700	9,513,700	9,513,700
SPECIAL LINE ITEMS			
Media Advertising	3,363,600	3,689,800	3,689,800
Statutory Funding Increase	0	0	1,782,500
AGENCY TOTAL	10,389,300	13,203,500	14,986,000^{1/}
FUND SOURCES			
General Fund	10,389,300	13,203,500	14,986,000
SUBTOTAL - Appropriated Funds	10,389,300	13,203,500	14,986,000
Other Non-Appropriated Funds	7,831,300	9,544,200	10,174,000
TOTAL - ALL SOURCES	18,220,600	22,747,700	25,160,000

AGENCY DESCRIPTION — The office is responsible for promoting tourism within the state, which includes planning and developing an information campaign, advertising, exhibitions, and operating a visitors' center. The funding for this agency is provided by a formula that transfers 3.5% of bed taxes, 3% of amusement taxes, and 2% of restaurant taxes collected in the prior year from the General Fund to the Tourism Fund. The agency also receives a transfer from the Tourism and Sports Authority (TSA), as well as a portion of tribal gaming contributions.

Tourism Funding Formula

A.R.S. § 42-5029 provides for an Office of Tourism budget that is based on 3.5% of the gross revenues from bed taxes, 3% of the gross revenues from amusement taxes, and 2% of the gross revenues from restaurant taxes received during the previous fiscal year. The JLBC estimates that the formula will allocate \$14,986,000 from the General Fund to the agency in FY 2007. This amount is a General Fund increase of \$1,782,500 above FY 2006 to fully fund the Tourism funding formula.

The adjustments to the operating budget and Special Line Item do not require legislative appropriation and are displayed for informational purposes. Since the Office of Tourism is funded through a statutory formula, this agency does not appear in the General Appropriation Act.

Operating Budget

The budget provides, according to A.R.S. § 42-5029, \$9,513,700 from the General Fund for the operating budget in FY 2007. This amount is unchanged from FY 2006.

Special Line Items

Media Advertising

The budget provides \$3,689,800 from the General Fund for Media Advertising in FY 2007. This amount is unchanged from FY 2006.

Monies in the Media Advertising Special Line Item are used for a marketing contract with a private sector firm, advertisement placement in magazines, handouts, and inserts in newspapers. The Media Advertising Line does not include expenditures associated with the state visitors

^{1/} A.R.S. § 42-5029 transfers a portion of General Fund sales tax revenue to the Office of Tourism without legislative appropriation. As a result, these monies are not included in the General Appropriation Act.

guide and advertisement production expenditures, which are included in Professional and Outside Services and Other Operating Expenditures in the operating budget.

Statutory Funding Increase

The budget provides, according to A.R.S. § 42-5029, \$1,782,500 from the General Fund for the Statutory Funding Increase Special Line Item in FY 2007. *(Please see the discussion regarding the Tourism funding formula for more information.)*

Monies in the Statutory Funding Increase Special Line Item are the JLBC forecasted increases in the Tourism

funding formula. These increases are consistent with the forecasted revenue increases used in the enacted budget. The Office of Tourism has flexibility to allocate the line item since they do not appear in the General Appropriation Act.

Other Issues

The Office of Tourism receives its funding from 3 statutory allocations. *(Please refer to Table 1 below for funding allocations.)*

<u>Sources of Funding</u>	<u>Fund</u>	<u>FY 2005 Amount</u>	<u>FY 2006 Amount</u>	<u>FY 2007 Amount</u>
<u>Tourism Formula</u>				
• 3.5% of bed tax	General Fund	\$ 3,525,000	\$ 3,968,000	\$ 4,503,700
• 3% of amusement tax		1,220,300	1,306,900	1,483,300
• 2% of restaurant tax		<u>7,202,000</u>	<u>7,928,600</u>	<u>8,999,000</u>
Subtotal from Tourism Formula		11,947,300	13,203,500	14,986,000
<u>Sports and Tourism Authority</u>				
• Partial allocation of 1% of bed tax and 3.25% car rental tax (Prop. 302 - 2000)	Tourism Fund	4,650,000	4,882,300	5,126,400
<u>Tribal Gaming</u>				
• 8% of state's share of gaming proceeds, after distribution to Department of Gaming (Prop. 202 - 2002)	Tourism Fund	<u>4,486,200</u>	<u>4,661,900</u>	<u>5,047,600</u>
Total		\$21,083,300	\$22,747,700	\$25,160,000